

Message Text

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PAGE 01 STATE 021916

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INFO OCT-01 EA-11 ISO-00 EB-11 SS-02 RSC-01 /026 R

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DRAFTED BY: COM/BIC/OIM/DHORRIDGE/SIN/238 2-1-74 4227

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EA/ROC-J.MOYLE

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P 012127Z FEB 74

FM SECSTATE WASHDC

TO AMEMBASSY TAIPEI PRIORITY

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FOR HARWOOD/HAN FROM LEONARD

E.O. 11652: N/A

TAS: BEXP, TW

SUBJECT/ AMPRO'74

REF: (A) TAIPEI 0611; (B) TAIPEI 0586; (C) TAIPEI 0402

1. REF (A) - ITEM 4

A. AMERICAN OPTICAL CORP., SCIENTIFIC INSTRUMENTS

DIV., BUFFALO, N.Y. 14215, PHONE 716-895-4000-

OTM. AGENT IS TAIWAN OPTICAL CO., 59 PO AI RD.,

TAIPEI, PHONE 360-324. EXHIBITING CAMERAS,

MICROSCOPES, ILLUMINATORS, MICROMETERS, REFRACTO-
METERS.

B. BORDEN WORLD TRADE INC., 711 THIRD AVE., NEW YORK,

N.Y. PHONE 212-573-4033, NTM. NEW AGENT IS GETZ

BROS. & CO., NANKING E. RD. SEC. 3, TAIPEI.

EXHIBITING PACKAGING TAPES (PRESSURE SENSITIVE);

AEROSOL PAINTS, COATINGS AND SEALANTS; PVC FILMS.

C. GARMENTS FINISHING-DETAILS CABLED ON JAN. 31.

D. LABELETTE CO., 1237 CIRCLE AVE., FOREST PARK, ILL.

60130, PHONE 312-366-2010, OTM. LOCAL AGENT IS

CHINA ENGINEERING & MERCANTILE, 112 NAKING RD.

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PAGE 02 STATE 021916

EAST, TAIPEI. EXHIBITING LABELERS FOR ROUND

CONTAINERS.

E. MIDLAND-ROSS CORP. OIM HAS ALREADY RECEIVED COUNTERSIGNED P/A, AND FORWARDED P/C AND MARKETING DATA FORMS IN AIRFREIGHT SHIPMENT JAN. 11 WHICH HAS BEEN CONFIRMED AS RECEIVED. FOR THE RECORD, MIDLAND-ROSS CORP., ELECTRICAL PRODUCTS DIV., 530 W. MT. PLEASANT AVE., LIVINGSTON, N.J. 07039, PHONE 201-992-8400, NTM AND IS SEEKING REP. EXHIBITING ELECTRIC CURRENT FEED-RAIL TRACK SYSTEM, WITH MOVABLE TROLLEY FOR PORTABLE TOOLS IN CUTTING AND SEWING ROOMS; SICK-SCREEN TEXTILE DRYERS, INSPECTION DEVICES, ETC.

F. PACIFIC EXPORTS INC., 1002 KEA LAOLU AVE., HONOLULU, HAWAII 96817. PHONE 808-732-1281. NTM AND IS SEEKING REP. EXHIBITING WASTE WATER TREATMENT SYSTEM, INCORPORATING AUTOMATIC FEEDING OF ENZYMES AND BACTERIA POWDER MIX INTO DRAINAGE SYSTEMS; COMPOSTING KIT; IODINE DRINKING-WATER PURIFIER UNIT.

G. PERKIN-ELMER INT'L. - DETAILS CABLED JAN. 31.
H. TESTLAB/GDI INT'L. - (ILLINOIS GROUP), P.O. BOX 66552, CHICAGO, ILL. 60666, PHONE 312-439-2290. NTM WITH NEW AGENT-CHIU'S WEN CHANG TRADING CO., TAIPEI EXHIBITING SEISMOGRAPH; NUCLEAR GAUGE; EARTH RESISTIVITY METER & SYSTEM.

2. REF (B) ITEM 3-NEW SPACE ASSIGNMENTS BY OIM/COMMERCE
A. WANG LABORATORIES, INC. HAS BEEN ASSIGNED THE ONE AVAILABLE 3X4M BOOTH. COMPLETE DOCUMENTS AND CHECK ARRIVED IN OIM, PM JAN. 28 FOR \$700 WITH NO PREVIOUS DIRECT CONTACT OR NEGOTIATION THIS END. IMPERATIVE HAVE BOFT/HAHN CONFIRM SPACE ASAP. IF CONFIRMED,

DETAILS FOLLOW FOR HARWOOD: WANG LABORATORIES, INC 836 NORTH ST., TEWKSBURY, MASS. 01876, PHONE 617-851-4111. OTM FIRM AND LOCAL AGENT IS WANG INDUSTRIAL, CO. LTD., 110-118 KUANG-FU NO. RD., TAIPEI. EXHIBITING SEVERAL PROGRAMMABLE CALCULATORS, WITH OUTPUT WRITERS, BASIC KEYBOARD MODULES, MAG/TAPE UNCLASSIFIED

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PAGE 03 STATE 021916

CASSETTE AND ALPHA/NUMERIC MODULES, FOR APPLICATIONS IN MEDICAL, SCIENTIFIC AND INDUSTRIAL TESTING AND RESEARCH ACTIVITIES.

B. CHALLENGE-COOK BROS. INC. HAS BEEN ASSIGNED THE ONE AVAILABLE 3X6M BOOTH. OTM. IMPERATIVE HAVE HAHN CONFIRM ASAP. COMPLETE DOCUMENTS AND CHECK WILL BE AVAILABLE IN TAIPEI SHORTLY, AND AGENT MR. C.T. HUANG OF GRAND ENGINEERING & TRADING HAS BEEN INSTRUCTED

TO FINALIZE ALL DETAILS WITH H.K. SHAO/BOFT AND/OR HAHN ASAP, PER INSTRUCTIONS FROM ROBERT KUHNMUENCH/ CHALLENGE-COOK, INDUSTRY, CALIF. HEAD OFFICES. FOR THE RECORD, CHALLENGE-COOK BROS. INC., 15421 E. GALE AVENUE, INDSUTRY, CALIF. 91745. PHONE 213-330-0666. EXHIBITING SCALE-MODEL OF THE LARGEST OF THEIR VARIOUS MODELS OF CONCRETE PUMPING UNITS IN HIGH/LOW CONSTRUCTION CONCRETE-MOVING/PLACING EQUIPMENT FROM GROUND LEVELS. OTHER DISPLACYS INCLUDE TRUCK-MOUNTED CONCRETE-MIXER/CARRIER; OFF-HIWAY EARTH MOVERS.

3. REF (B)-ITEM 4 - OTHER RECENT SPACE ASSIGNMENTS MADE AND CONFIRMED BY HAHN.

A. CLARK EQUIPMENT/AUSTIN-WESTERN DIV. HAS 45M2 SPACE. SINCE THIS IS ANOTHER CASE OF LATE ENTRY AND SPARSE INFO. FROM AMPRO STAFF, CAN OFFER FOLLOWING FOR HARWOOD: U.S. ADDRESS - BENTON HARBOR, MICHIGAN, PHONE 616-927-7200. OTM AND LOCAL AGENT IS YOUR CONTACT - CHINA TRADE & DEVELOPMENT CORP., TAIPEI. UNIT HAS ALREADY BEEN SHIPPED AND OIM/COMMERCE CONSIDERS STRICTLY LOCAL PROCUREMENT, AND UNDERSTOOD TO BE MODEL 714 HYDRAULIC CRANE CONSIGNED TO THEIR CUSTOMER TAIWAN MACHINERY & MFG. CORP. BOOKED ON "PACIFIC BEAR" PFE LINE, SAILS SFO FEB. 9 LATEST INFO FROM CLARK HERE.

B. BALLY INTERNATIONAL HAS 45M2 SPACE. SINCE THIS ANOTHER CASE OF LATE AND SPARSE INFO. FROM AMPRO STAFF, CAN OFFER FOLLOWING FOR HARWOOD: BALLY INTERNATIONAL, (UNLESS SIGNED IN NAME OF AGENT/ SILO) 83 PINE ST., 153 CHANG CHUN RD., TAIPEI, MR. K.T. CHUN, V.P., WHO HAS PROBABLY SIGNED P/A AND SUBMITTED CHECK. UNDERSTOOD BY PHONE HEREJAN. 31, UNCLASSIFIED

UNCLASSIFIED

PAGE 04 STATE 021916

THAT SILO HAS COMPLETE MATERIALS FOR DISPLAY AS WELL AS DETAILS FOR HARWOOD NEEDS, BEYOND THIS TRANSMITTAL.

4. REF (C) ITEM 2- HORRIDGE REQUESTED SPECIFIC "STATEMENT OR ACTUAL COPY MATERIAL" FROM SIMMONS' STAFF, AND WAS ADVISED THEY HAD NO PREFERENCE AS TO CONTENT OR MANNER OF P/R ACTIVITY THEIR BEHALF THIS EVENT ON YOUR END. COMPLETE KIT SENT FOR YOUR DEVELOPMENT OF SUITABLE COPY FOR MESSAGE, CAPTIONS, CREDITS, PHOTOS, ETC.

5. REF (A) ITEM 5- EXIMBANK MESSAGE COPY CABLED BY LLOYD JANUARY 31.

6. REF (B) - OIM CONCURS EXCOM REPORTS THIS EVENT CAN BE REPLACED BY DETAILED WEEKLY REPORTS OF USEM & DMA.

REQUEST ALSO CABLE HIGHLIGHTS OF REPORTS TO KEEP US UP-
TO-DATE YOUR PROGRESS.
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Message Attributes

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Draft Date: 01 FEB 1974
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
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30 JUN 2005

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